

Northern Oklahoma College Foundation, Inc.

*The Auditors' Communication with
Those Charged with Governance*

June 30, 2020





October 19, 2020

Board of Trustees
Northern Oklahoma College Foundation, Inc.

We have audited the financial statements of Northern Oklahoma College Foundation, Inc. (a nonprofit organization) (the "Foundation") as of and for the year ended June 30, 2020, and have issued our report thereon dated October 19, 2020. Professional standards require that we provide you with information about our responsibilities under auditing standards generally accepted in the United States, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our engagement letter sent to you dated January 6, 2020. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Matters

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Foundation are described in Note 1 to the financial statements. As discussed below, new accounting policies were adopted in 2020. The application of existing policies was not changed during 2020. We noted no transactions entered into by the Foundation during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No. 2014-09, "*Revenue from Contracts with Customers*" (Topic 606) (ASU 2014-09). ASU 2014-09 clarifies the principles for recognizing revenue by providing a more robust framework that will give greater consistency and comparability in revenue recognition practices. In the new framework, an entity recognizes revenue in an amount that reflects the consideration to which the entity expects to be entitled in exchange for goods or services. The new model requires the identification of performance obligations included in contracts with customers, a determination of the transaction price, and an allocation of the price to those performance obligations. The entity recognizes revenue when performance obligations are satisfied. In April 2016, FASB issued ASU No. 2016-10, "Revenue from Contracts with Customers" (Topic 606): Identifying Performance Obligations and Licensing (ASU 2016-10), which amends certain sections of ASU 2014-09 related to identifying performance obligations and licensing implementation. In December 2016, FASB issued ASU No. 2016-20, *Technical Corrections and Improvements to Topic 606, "Revenue from Contracts with Customers"* (ASU 2016-20), which affects narrow aspects of the guidance issued in ASU 2014-09. These ASU's are effective for financial statements issued for fiscal years beginning after December 15, 2018. The Foundation adopted ASU 2014-09, ASU 2016-10, and ASU 2016-20 on July 1, 2019, which did not have a significant impact on the Foundation's financial statements. The most significant impact of ASU 2014-09 to the Foundation's financial statements was in the area of additional disclosures.

Significant Audit Matters, Continued

Qualitative Aspects of Accounting Practices, Continued

In January 2016, FASB issued ASU No. 2016-01, *“Financial Instruments—Overall” (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities* (ASU 2016-01), which requires all equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value, with changes in the fair value recognized through net income. An entity may choose to measure equity investments that do not have readily determinable fair values at cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer. ASU 2016-01 simplifies the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment. When a qualitative assessment indicates that impairment exists, an entity is required to measure the investment at fair value. ASU 2016-01 eliminates the requirement to disclose the fair value of financial instruments measured at amortized cost for entities that are not public business entities. ASU 2016-01 is effective for financial statements issued for fiscal years beginning after December 15, 2018. In February 2018, FASB issued ASU No. 2018-03, *Technical Corrections and Improvements to “Financial Instruments—Overall” (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities*, which clarifies certain aspects of the guidance issued in ASU 2016-01. The Foundation adopted ASU 2016-01 on July 1, 2019, which did not have a significant impact on the Foundation’s financial statements.

In February 2016, FASB issued ASU No. 2016-02, *“Leases” (Topic 842)* (ASU 2016-02), which requires that lessees recognize on the balance sheet the assets and liabilities for the rights and obligations created by operating leases. ASU 2016-02 is effective for financial statements issued for fiscal years beginning after December 15, 2019. ASC Topic 842 was subsequently amended by ASU No. 2018-01, *“Leases,” (Topic 842): Land Easement Practical Expedient for Transition to Topic 842*; ASU No. 2018-10, *Codification Improvements to Topic 842, “Leases”*; and ASU No. 2018-11, *“Leases” (Topic 842): Targeted Improvements*. These updates permit two methods of adoption (i) retrospectively to each prior reporting period presented (modified retrospective method) and (ii) prospectively with the cumulative effect adjustment recognized in the opening balance of retained earnings in the period of adoption (prospective method). These updates also provide a number of practical expedients for implementation that are being evaluated. In November 2019, FASB issued ASU No. 2019-10, *“Financial Instruments—Credit Losses” (Topic 326), “Derivatives and Hedging” (Topic 815), and “Leases” (Topic 842): Effective Dates*, which amends the effective date of ASU 2016-02 for nonpublic business entities to fiscal years beginning after December 15, 2020. The Foundation is currently evaluating the impact on the financial statements of adopting ASU 2016-02.

Significant Audit Matters, Continued

Qualitative Aspects of Accounting Practices, Continued

In June 2016, FASB issued ASU No. 2016-13, “*Financial Instruments—Credit Losses*” (Topic 326): *Measurement of Credit Losses on Financial Instruments* (ASU 2016-13), in order to provide more timely recording of credit losses on loans and other financial instruments. ASU 2016-13 adds an impairment model (known as the current expected credit loss (CECL) model) that is based on expected credit losses rather than incurred credit losses. It requires an organization to measure all expected credit losses for financial assets carried at amortized cost at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts. ASU 2016-13 was initially effective for financial statements issued for fiscal years beginning after December 15, 2020. In November 2018, FASB issued ASU No. 2018-19, *Codification Improvements to Topic 326, “Financial Instruments—Credit Losses,”* which amends the effective date of ASU 2016-13 for nonpublic business entities to fiscal years beginning after December 15, 2021, and clarifies that receivables arising from operating leases are not within the scope of ASC Topic 326, but are instead within the scope of ASC Topic 842, “Leases.” In November 2019, FASB issued ASU No. 2019-10, “*Financial Instruments—Credit Losses*” (Topic 326), “*Derivatives and Hedging*” (Topic 815), and “*Leases*” (Topic 842): *Effective Dates*, which amends the effective date of ASU 2016-13 for nonpublic business entities to fiscal years beginning after December 15, 2022. The Foundation is currently evaluating the impact on the financial statements of adopting ASU 2016-13.

In August 2016, FASB issued ASU No. 2016-15, “*Statement of Cash Flows*” (Topic 230): *Classification of Certain Cash Receipts and Cash Payments* (ASU 2016-15), which clarifies the classification of certain cash receipts and payments in the statement of cash flows. ASU 2016-15 addresses eight cash flow issues, including debt repayment and extinguishment costs, settlement of zero-coupon debt instruments, contingent consideration payments following a business combination, proceeds from the settlement of insurance claims and corporate-owned life insurance policies, distributions received from equity method investees, beneficial interests in securitization transactions, and separately identifiable cash flows. ASU 2016-15 is effective for financial statements issued for fiscal years beginning after December 15, 2018. The Foundation adopted ASU 2016-15 on July 1, 2019, which did not have a significant impact on the Foundation’s financial statements.

Significant Audit Matters, Continued

Qualitative Aspects of Accounting Practices, Continued

In November 2016, FASB issued ASU No. 2016-18, “*Statement of Cash Flows*” (Topic 230): *Restricted Cash* (ASU 2016-18), which requires restricted cash or restricted cash equivalents to be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. ASU 2016-18 is effective for financial statements issued for fiscal years beginning after December 15, 2018. The Foundation adopted ASU 2016-18 on July 1, 2019, which did not have a significant impact on the Foundation’s financial statements.

In June 2018, FASB issued ASU No. 2018-08, “*Not-for-Profit Entities*” (Topic 958): *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made* (ASU 2018-08), which clarifies and improves current guidance about whether a transfer of assets (or the reduction, settlement, or cancellation of liabilities) is a contribution or an exchange transaction. ASU 2018-08 clarifies how an entity determines whether a resource provider is participating in an exchange transaction by evaluating whether the resource provider is receiving commensurate value in return for the resources transferred. ASU 2018-08 clarifies that, consistent with current GAAP, in instances in which a resource provider is not itself receiving commensurate value for the resources provided, an entity must determine whether a transfer of assets represents a payment from a third-party payer on behalf of an existing exchange transaction between the recipient and an identified customer. If so, other guidance (for example, ASC Topic 606) applies. The amendments in ASU 2018-08 apply to both resources received by a recipient and resources given by a resource provider, except for transfers of assets from government entities to business entities. ASU 2018-08 is effective for transactions in which an entity serves as the resource recipient for periods beginning after December 15, 2018. ASU 2018-08 is effective for transactions in which an entity serves as the resource provider for periods beginning after December 15, 2019. The Foundation adopted the requirements of ASU 2018-08 related to resource recipients on July 1, 2019, which did not have a significant impact on the Foundation’s financial statements.

In August 2018, FASB issued ASU No. 2018-13, “*Fair Value Measurement*” (Topic 820): *Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement* (ASU 2018-13), which removes, modifies, and adds disclosure requirements on fair value measurements. ASU 2018-13 is effective for fiscal years beginning after December 15, 2019. Early adoption is permitted. In addition, early adoption of any removed or modified disclosures and delayed adoption of the additional disclosures until the effective date is also permitted. The Foundation is currently evaluating the impact on the financial statements of adopting ASU 2018-13.

Significant Audit Matters, Continued

Qualitative Aspects of Accounting Practices, Continued

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements were:

Management's estimate of the fair value of investments is based on statements received from the investment companies. We evaluated the key factors and assumptions used to develop the fair values in determining that they were reasonable in relation to the financial statements taken as a whole.

The financial statement disclosures are neutral, consistent, and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. There were no such misstatements noted as part of our 2020 audit procedures.

Disagreements with Management

For purposes of this letter, a disagreement with management is a disagreement on financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditors' report. We are pleased to report that no such disagreements arose during the course of our audit.

Significant Audit Matters, Continued

Management Representations

We have requested certain representations from management that are included in the management representation letter dated October 19, 2020.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a “second opinion” on certain situations. If a consultation involves application of an accounting principle to the Foundation’s financial statements or a determination of the type of auditors’ opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, the Foundation engages with Crawford & Associates to assist the Foundation with accounting matters.

Other Audit Matters or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Foundation’s auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Supplementary Information

With respect to the supplementary information accompanying the financial statements, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with accounting principles generally accepted in the United States, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

Other Required Communications

We as independent auditors are required to:

- a. Communicate significant deficiencies and material weaknesses in internal control to the audit committee.
- b. Report directly to the audit committee any fraud that causes a material misstatement of the financial statements and any fraud involving senior management. Fraud perpetrated by lower-level employees is also reported if it resulted in an individually significant misstatement.
- c. Report illegal acts that come to our attention (except those that are clearly inconsequential).

We have nothing to report.

This information is intended solely for the information and use of the Board of Trustees and management of the Foundation and is not intended to be, and should not be, used by anyone other than these specified parties.

Sincerely,

Finley + Cook, PLLC

Northern Oklahoma College Foundation, Inc.

Financial Statements

June 30, 2020 and 2019
(With Independent Auditors' Report Thereon)



NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.

FINANCIAL STATEMENTS

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INDEPENDENT AUDITORS' REPORT

Board of Trustees
Northern Oklahoma College Foundation, Inc.
Tonkawa, Oklahoma

Report on the Financial Statements

We have audited the accompanying financial statements of the Northern Oklahoma College Foundation, Inc. (the "Foundation"), a nonprofit organization, which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Foundation's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

(Continued)

INDEPENDENT AUDITORS' REPORT, CONTINUED

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States.

Other Matters

Report on Supplementary Information

Our audits were performed for the purpose of forming an opinion on the financial statements as of and for the years ended June 30, 2020 and 2019, as a whole. The combining schedules—statements of activities information for the years ended June 30, 2020 and 2019, on pages 30 and 31 are presented for the purpose of additional analysis and are not a part of the required basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the combining schedules—statements of activities information is fairly stated in all material respects in relation to the basic financial statements as a whole.

Finley + Cook, PLLC

Shawnee, Oklahoma
October 19, 2020

NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.

STATEMENTS OF FINANCIAL POSITION

<i>June 30,</i>	<i>2020</i>	<i>2019</i>
Assets		
Current assets:		
Cash	\$ 549,392	723,469
Loans receivable	-	4,208
Prepaid assets	12,750	2,450
Contributions receivable	50,000	-
Investment income receivables	3	15
Total current assets	<u>612,145</u>	<u>730,142</u>
Noncurrent assets:		
Investments	12,166,511	11,346,318
Property and equipment, net	-	-
Total noncurrent assets	<u>12,166,511</u>	<u>11,346,318</u>
Total assets	<u>\$ 12,778,656</u>	<u>12,076,460</u>
Liabilities and Net Assets		
Liabilities:		
Accrued accounts payable	\$ 15,062	6,616
Total liabilities	<u>15,062</u>	<u>6,616</u>
Net assets:		
Without donor restrictions:		
Undesignated	2,670,513	2,262,393
Board-designated for specified purpose	528,755	530,214
Total without donor restricons	<u>3,199,268</u>	<u>2,792,607</u>
With donor restrictions:		
Restricted in perpetuity—endowment	6,942,600	6,794,499
Restricted for specified purpose	2,621,726	2,482,738
Total with donor restrictions	<u>9,564,326</u>	<u>9,277,237</u>
Total net assets	<u>12,763,594</u>	<u>12,069,844</u>
Total liabilities and net assets	<u>\$ 12,778,656</u>	<u>12,076,460</u>

See Independent Auditors' Report.
See accompanying notes to financial statements.

NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.

STATEMENTS OF ACTIVITIES

Year Ended June 30, 2020

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Revenues, gains, and other support:			
Private gifts and contributions	\$ 743,952	404,687	1,148,639
Interest and dividends	12,740	122,915	135,655
Net realized and unrealized gains	31,620	90,326	121,946
Fundraising and other income	9,115	239,568	248,683
Net assets released from restriction	570,407	(570,407)	-
Total revenues, gains, and other support	<u>1,367,834</u>	<u>287,089</u>	<u>1,654,923</u>
Expenses:			
Program activities:			
College support	344,560	-	344,560
Development and community relations	153,885	-	153,885
Scholarships	296,485	-	296,485
Total program activities	<u>794,930</u>	<u>-</u>	<u>794,930</u>
Supporting activities:			
General and administrative	166,243	-	166,243
Total supporting activities	<u>166,243</u>	<u>-</u>	<u>166,243</u>
Total expenses	<u>961,173</u>	<u>-</u>	<u>961,173</u>
Change in net assets	406,661	287,089	693,750
Net assets at beginning of year	<u>2,792,607</u>	<u>9,277,237</u>	<u>12,069,844</u>
Net assets at end of year	<u>\$ 3,199,268</u>	<u>9,564,326</u>	<u>12,763,594</u>

See Independent Auditors' Report.
See accompanying notes to financial statements.

NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.

STATEMENTS OF ACTIVITIES, CONTINUED

Year Ended June 30, 2019

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Revenues, gains, and other support:			
Private gifts and contributions	\$ 1,738,982	452,094	2,191,076
Interest and dividends	34,211	191,477	225,688
Net realized and unrealized gains	104,926	451,571	556,497
Fundraising and other income	24,422	223,648	248,070
Net assets released from restriction	752,944	(752,944)	-
Total revenues, gains, and other support	<u>2,655,485</u>	<u>565,846</u>	<u>3,221,331</u>
Expenses:			
Program activities:			
College support	454,640	-	454,640
Development and community relations	199,069	-	199,069
Scholarships	306,954	-	306,954
Total program activities	<u>960,663</u>	<u>-</u>	<u>960,663</u>
Supporting activities:			
General and administrative	157,131	-	157,131
Total supporting activities	<u>157,131</u>	<u>-</u>	<u>157,131</u>
Total expenses	<u>1,117,794</u>	<u>-</u>	<u>1,117,794</u>
Change in net assets	1,537,691	565,846	2,103,537
Net assets at beginning of year	<u>1,254,916</u>	<u>8,711,391</u>	<u>9,966,307</u>
Net assets at end of year	<u>\$ 2,792,607</u>	<u>9,277,237</u>	<u>12,069,844</u>

See Independent Auditors' Report.

See accompanying notes to financial statements.

NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.

STATEMENTS OF FUNCTIONAL EXPENSES

Years Ended June 30, 2020 and 2019

	Program Activities				Supporting Activities	
	College Support	Development and Community Relations	Scholarships	Programs Subtotal	General and Administrative	Total Expenses
<u>2020</u>						
Direct program distribution	\$ 308,010	108,127	249,406	665,543	-	665,543
Insurance	285	357	367	1,009	1,296	2,305
Fundraising	1,435	1,797	1,849	5,081	6,528	11,609
Other general and administrative	<u>34,830</u>	<u>43,604</u>	<u>44,863</u>	<u>123,297</u>	<u>158,419</u>	<u>281,716</u>
Total expenses	<u>\$ 344,560</u>	<u>153,885</u>	<u>296,485</u>	<u>794,930</u>	<u>166,243</u>	<u>961,173</u>
<u>2019</u>						
Direct program distribution	\$ 419,917	155,863	263,600	839,380	-	839,380
Depreciation	1,053	1,309	1,314	3,676	4,762	8,438
Insurance	288	358	360	1,006	1,304	2,310
Fundraising	1,092	1,359	1,363	3,814	4,942	8,756
Other general and administrative	<u>32,290</u>	<u>40,180</u>	<u>40,317</u>	<u>112,787</u>	<u>146,123</u>	<u>258,910</u>
Total expenses	<u>\$ 454,640</u>	<u>199,069</u>	<u>306,954</u>	<u>960,663</u>	<u>157,131</u>	<u>1,117,794</u>

See Independent Auditors' Report.

See accompanying notes to financial statements.

NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.

STATEMENTS OF CASH FLOWS

Increase (Decrease) in Cash and Cash Equivalents

<i>Years Ended June 30,</i>	<i>2020</i>	<i>2019</i>
Reconciliation of changes in net assets to net cash provided by operating activities:		
Changes in net assets	\$ 693,750	2,103,537
Adjustment to reconcile changes in net assets to net cash provided by operating activities:		
Contributions restricted for long-term investment	(104,962)	(125,002)
Depreciation expense	-	8,438
Net realized and unrealized investment gains	(121,946)	(556,497)
Changes in operating assets and liabilities:		
Contribution receivable	(50,000)	-
Prepaid assets	(10,300)	20,875
Loans receivable	4,208	3,147
Accrued interest receivable	12	(5)
Accounts payable	8,446	(5,958)
Net cash provided by operating activities	<u>419,208</u>	<u>1,448,535</u>
Cash flows from capital and related financing activities:		
Cash received from restricted contributions	<u>104,962</u>	<u>125,002</u>
Net cash provided by capital and related financing activities	<u>104,962</u>	<u>125,002</u>
Cash flows from investing activities:		
Purchase of investments	(769,247)	(1,273,983)
Proceeds from sales of investments	<u>71,000</u>	<u>135,106</u>
Net cash used in investing activities	<u>(698,247)</u>	<u>(1,138,877)</u>
Net (decrease) increase in cash and cash equivalents	(174,077)	434,660
Cash and cash equivalents at beginning of year	<u>723,469</u>	<u>288,809</u>
Cash and cash equivalents at end of year	<u><u>\$ 549,392</u></u>	<u><u>723,469</u></u>

See Independent Auditors' Report.

See accompanying notes to financial statements.

NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS

June 30, 2020 and 2019

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

Northern Oklahoma College Foundation, Inc. (the “Foundation”) was established and organized exclusively for the benefit of the educational, literacy, and scientific activities of Northern Oklahoma College (the “College”). The principal function of the Foundation is to promote the College and the welfare of its programs and students by providing scholarships, loans, and other awards to students, faculty, and staff as deemed appropriate.

The Board of Trustees which governs the Foundation is separate and distinct from the Board of Regents, the governing body of the College.

Accounting Standards Codification

The Foundation adopted the Financial Accounting Standards Board (FASB) *Accounting Standards Codification* (ASC). ASC does not alter current accounting principles generally accepted in the United States (GAAP), but rather integrates existing accounting standards with other authoritative guidance. ASC provides a single source of authoritative GAAP for nongovernmental entities and supersedes all other previously issued non-SEC accounting and reporting guidance. Adoption of ASC did not have a significant effect on the Foundation’s financial statements.

Basis of Accounting

The financial statements of the Foundation have been prepared on the accrual basis of accounting. Under this basis, revenues are recognized when earned rather than when received, and expenses are recognized when incurred rather than when the obligation is paid.

Financial Statement Presentation

Net assets, revenues, gains, expenses, and losses are classified as net assets without donor restrictions and net assets with donor restrictions based on the absence or existence of donor-imposed stipulations. A description of the two net asset categories follows:

Net Assets Without Donor Restrictions—Net assets that are not subject to donor-imposed stipulations, but rather are available for use at the discretion of the Board of Trustees and/or management for general operating purposes. From time to time, the Board of Trustees designates a portion of these net assets for specific purposes, which makes them unavailable for use at management’s discretion (considered to be Board-designated).

(Continued)

See Independent Auditors’ Report.

(1) **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED**

Financial Statement Presentation, Continued

Net Assets With Donor Restrictions—Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Foundation and/or the passage of time. When a donor restriction expires, the net assets are reclassified as net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Some net assets with donor restrictions include a stipulation that assets provided be maintained permanently by the Foundation. Generally, the donors of these assets permit the Foundation to use all or part of the income earned on any related investment for general or specific donor-imposed purposes.

Contributions

Contributions, including unconditional contributions receivable, are recognized as revenues in the period received by or promised to the Foundation. Conditional contributions receivable, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the date of gift.

The Foundation records unconditional contributions receivable that are expected to be collected within one year at net realizable value. Unconditional contributions receivable expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in contribution revenue in the statements of activities. The Foundation determines the allowance for uncollectible contributions receivable based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Contributions receivable are written off when deemed uncollectible. As of June 30, 2020, the Foundation had \$50,000 in contributions receivable. All amounts are expected to be fully collected. As of June 30, 2019, the Foundation had no outstanding unconditional contributions receivable due from donors.

Contributions are reported as either revenues without donor restrictions or revenues with donor restrictions. Expenses are reported as decreases in net assets without donor restrictions. Net assets with donor restrictions on gifts to acquire long-lived assets are considered met in the period in which the assets are acquired or placed in service. Gifts of property and equipment are recorded as net assets without donor restriction support unless explicit donor stipulations specify how the assets must be used, in which case the gift is recorded as net assets with donor restriction support. Expirations of net assets with donor restrictions (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restrictions.

See Independent Auditors' Report.

NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Cash and Cash Equivalents

The Foundation considers all highly liquid investments with an initial maturity of 3 months or less to be cash and cash equivalents.

Concentration of Credit Risk

At June 30, 2020, the Foundation did not have a concentration of credit risk with any of their local banking financial institutions. The Foundation evaluates the stability of the financial institution it does business with in evaluating credit risk. The Foundation's exposure to credit loss in the event of nonperformance by the other party to the financial instrument noted above is represented by the contractual or notional amount of the account, less the amount covered by the Federal Deposit Insurance Corporation (FDIC) insurance (\$250,000 per institution), if applicable.

The Foundation also maintains cash in its brokerage money market account which invests in U.S. government obligations. The fund is not federally insured or guaranteed by the U.S. government, the FDIC, or any other agency; however, management believes because of the high grade of instruments held by the fund that it is not exposed to any significant credit risk.

Support and Expenses

Expenses are reported as decreases in net assets without donor restrictions. Expirations of donor-imposed restrictions that simultaneously increase one class of net assets and decrease another are reported as reclassifications between the applicable classes and noted as net assets released from restrictions in the statements of activities.

Loans Receivable

The Foundation grants various student loans as directed by donor-imposed stipulations. The Foundation considers all loans receivable to be fully collectible. There were no loans existing as of June 30, 2020. There was \$4,208 of loans outstanding at June 30, 2019.

Income Taxes

The Internal Revenue Service has recognized the Foundation as exempt from income taxes under Section 501(a) of the Internal Revenue Code (the "Code") as an organization described in Section 501(c)(3) of the Code. Accordingly, no provision for income taxes is reflected in the accompanying financial statements. The Foundation had no unrelated business income during 2020 or 2019.

See Independent Auditors' Report.

(1) **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED**

Use of Estimates

The preparation of the financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Accounting for Uncertain Tax Positions

The Foundation evaluates and accounts for its uncertain tax positions, if any, in accordance with ASC Topic 740, "Income Taxes," including the Foundation's tax position as a tax-exempt, not-for-profit entity. Through the Foundation's evaluation of its uncertain tax positions, management has determined no uncertain tax positions existed as of June 30, 2020 or 2019, which would require the Foundation to record a liability for the uncertain tax positions in its financial statements. Interest and penalties, if any, resulting from any uncertain tax position required to be recorded by the Foundation would be presented in operating expenses in the statements of activities. With few exceptions, the Foundation is no longer subject to income tax examinations by the U.S. federal, state, or local tax authorities for years ended on or before June 30, 2017.

Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair value in the statements of financial position. Realized and unrealized investment gains and losses are computed on the average cost basis. Net investment return/(loss) is reported in the statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less external and direct internal investment expenses.

Property and Equipment

Property and equipment are stated at cost or fair value at date of donation. For equipment, the Foundation's capitalization policy includes all items with a cost of \$5,000 or more and an estimated useful life of greater than one year. Depreciation is computed using the straight-line method over the estimated useful lives of the assets: 10 years for equipment.

NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(1) **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED**

Functional Allocation of Expenses

The statements of functional expenses present expenses by function and natural classification. Expenses directly attributable to a specific functional area of the Foundation are reported as expenses of those functional areas. A portion of general and administrative costs that benefit multiple functional areas (indirect costs) have been allocated across programs and supporting activities based on a proportion of the estimate of time and effort of those employees of the College who provide services on-behalf of the Foundation directly related to those programs and supporting activities.

Program Activities

The program activities includes functions necessary to secure and provide adequate resources for direct program distributions related to college support, development and community relations, and scholarships. Listed below is a brief description for each of these activities.

College Support—The Foundation provides College support in the form of accounting and financial oversight for funds raised to support the College student activity programs. The Foundation also assists in the development, planning, fundraising, and monitoring of capital projects and related equipment.

Development and Community Relations—The Foundation strives to identify, cultivate, solicit, and maintain relations with current and prospective donors by planning and executing a comprehensive annual giving program.

Scholarships—The Foundation provides scholarships to the College students by raising funds through a variety of events and activities. It also provides financial support for special student and faculty study programs, including study-abroad programs.

Supporting Activities

The supporting activities includes the functions necessary to secure and provide proper administrative support for the Foundation's Board of Trustees, maintain an adequate working environment, and manage the financial responsibilities of the Foundation.

See Independent Auditors' Report.

(1) **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED**

Recent Accounting Pronouncements

In May 2014, FASB issued Accounting Standards Update No. 2014-09, “*Revenue from Contracts with Customers*” (Topic 606) (ASU 2014-09). ASU 2014-09 clarifies the principles for recognizing revenue by providing a more robust framework that will give greater consistency and comparability in revenue recognition practices. In the new framework, an entity recognizes revenue in an amount that reflects the consideration to which the entity expects to be entitled in exchange for goods or services. The new model requires the identification of performance obligations included in contracts with customers, a determination of the transaction price, and an allocation of the price to those performance obligations. The entity recognizes revenue when performance obligations are satisfied. In April 2016, FASB issued ASU No. 2016-10, “Revenue from Contracts with Customers” (Topic 606): Identifying Performance Obligations and Licensing (ASU 2016-10), which amends certain sections of ASU 2014-09 related to identifying performance obligations and licensing implementation. In December 2016, FASB issued ASU No. 2016-20, *Technical Corrections and Improvements to Topic 606, “Revenue from Contracts with Customers”* (ASU 2016-20), which affects narrow aspects of the guidance issued in ASU 2014-09. These ASU’s are effective for financial statements issued for fiscal years beginning after December 15, 2018. The Foundation adopted ASU 2014-09, ASU 2016-10, and ASU 2016-20 on July 1, 2019, which did not have a significant impact on the Foundation’s financial statements. The most significant impact of ASU 2014-09 to the Foundation’s financial statements was in the area of additional disclosures.

In January 2016, FASB issued ASU No. 2016-01, “*Financial Instruments—Overall*” (Subtopic 825-10): *Recognition and Measurement of Financial Assets and Financial Liabilities* (ASU 2016-01), which requires all equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value, with changes in the fair value recognized through net income. An entity may choose to measure equity investments that do not have readily determinable fair values at cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer. ASU 2016-01 simplifies the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment. When a qualitative assessment indicates that impairment exists, an entity is required to measure the investment at fair value. ASU 2016-01 eliminates the requirement to disclose the fair value of financial instruments measured at amortized cost for entities that are not public business entities. ASU 2016-01 is effective for financial statements issued for fiscal years beginning after December 15, 2018. In February 2018, FASB issued ASU No. 2018-03, *Technical Corrections and Improvements to “Financial Instruments—Overall” (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities*, which clarifies certain aspects of the guidance issued in ASU 2016-01. The Foundation adopted ASU 2016-01 on July 1, 2019, which did not have a significant impact on the Foundation’s financial statements.

See Independent Auditors’ Report.

(1) **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED**

Recent Accounting Pronouncements, Continued

In February 2016, FASB issued ASU No. 2016-02, “*Leases*” (Topic 842) (ASU 2016-02), which requires that lessees recognize on the balance sheet the assets and liabilities for the rights and obligations created by operating leases. ASU 2016-02 is effective for financial statements issued for fiscal years beginning after December 15, 2019. ASC Topic 842 was subsequently amended by ASU No. 2018-01, “*Leases*,” (Topic 842): *Land Easement Practical Expedient for Transition to Topic 842*; ASU No. 2018-10, *Codification Improvements to Topic 842, “Leases”*; and ASU No. 2018-11, “*Leases*” (Topic 842): *Targeted Improvements*. These updates permit two methods of adoption (i) retrospectively to each prior reporting period presented (modified retrospective method) and (ii) prospectively with the cumulative effect adjustment recognized in the opening balance of retained earnings in the period of adoption (prospective method). These updates also provide a number of practical expedients for implementation that are being evaluated. In November 2019, FASB issued ASU No. 2019-10, “*Financial Instruments—Credit Losses*” (Topic 326), “*Derivatives and Hedging*” (Topic 815), and “*Leases*” (Topic 842): *Effective Dates*, which amends the effective date of ASU 2016-02 for nonpublic business entities to fiscal years beginning after December 15, 2020. The Foundation is currently evaluating the impact on the financial statements of adopting ASU 2016-02.

In June 2016, FASB issued ASU No. 2016-13, “*Financial Instruments—Credit Losses*” (Topic 326): *Measurement of Credit Losses on Financial Instruments* (ASU 2016-13), in order to provide more timely recording of credit losses on loans and other financial instruments. ASU 2016-13 adds an impairment model (known as the current expected credit loss (CECL) model) that is based on expected credit losses rather than incurred credit losses. It requires an organization to measure all expected credit losses for financial assets carried at amortized cost at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts. ASU 2016-13 was initially effective for financial statements issued for fiscal years beginning after December 15, 2020. In November 2018, FASB issued ASU No. 2018-19, *Codification Improvements to Topic 326, “Financial Instruments—Credit Losses,”* which amends the effective date of ASU 2016-13 for nonpublic business entities to fiscal years beginning after December 15, 2021, and clarifies that receivables arising from operating leases are not within the scope of ASC Topic 326, but are instead within the scope of ASC Topic 842, “*Leases*.” In November 2019, FASB issued ASU No. 2019-10, “*Financial Instruments—Credit Losses*” (Topic 326), “*Derivatives and Hedging*” (Topic 815), and “*Leases*” (Topic 842): *Effective Dates*, which amends the effective date of ASU 2016-13 for nonpublic business entities to fiscal years beginning after December 15, 2022. The Foundation is currently evaluating the impact on the financial statements of adopting ASU 2016-13.

(1) **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED**

Recent Accounting Pronouncements, Continued

In August 2016, FASB issued ASU No. 2016-15, "*Statement of Cash Flows*" (Topic 230): *Classification of Certain Cash Receipts and Cash Payments* (ASU 2016-15), which clarifies the classification of certain cash receipts and payments in the statement of cash flows. ASU 2016-15 addresses eight cash flow issues, including debt repayment and extinguishment costs, settlement of zero-coupon debt instruments, contingent consideration payments following a business combination, proceeds from the settlement of insurance claims and corporate-owned life insurance policies, distributions received from equity method investees, beneficial interests in securitization transactions, and separately identifiable cash flows. ASU 2016-15 is effective for financial statements issued for fiscal years beginning after December 15, 2018. The Foundation adopted ASU 2016-15 on July 1, 2019, which did not have a significant impact on the Foundation's financial statements.

In November 2016, FASB issued ASU No. 2016-18, "*Statement of Cash Flows*" (Topic 230): *Restricted Cash* (ASU 2016-18), which requires restricted cash or restricted cash equivalents to be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. ASU 2016-18 is effective for financial statements issued for fiscal years beginning after December 15, 2018. The Foundation adopted ASU 2016-18 on July 1, 2019, which did not have a significant impact on the Foundation's financial statements.

In June 2018, FASB issued ASU No. 2018-08, "*Not-for-Profit Entities*" (Topic 958): *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made* (ASU 2018-08), which clarifies and improves current guidance about whether a transfer of assets (or the reduction, settlement, or cancellation of liabilities) is a contribution or an exchange transaction. ASU 2018-08 clarifies how an entity determines whether a resource provider is participating in an exchange transaction by evaluating whether the resource provider is receiving commensurate value in return for the resources transferred. ASU 2018-08 clarifies that, consistent with current GAAP, in instances in which a resource provider is not itself receiving commensurate value for the resources provided, an entity must determine whether a transfer of assets represents a payment from a third-party payer on behalf of an existing exchange transaction between the recipient and an identified customer. If so, other guidance (for example, ASC Topic 606) applies. The amendments in ASU 2018-08 apply to both resources received by a recipient and resources given by a resource provider, except for transfers of assets from government entities to business entities. ASU 2018-08 is effective for transactions in which an entity serves as the resource recipient for periods beginning after December 15, 2018. ASU 2018-08 is effective for transactions in which an entity serves as the resource provider for periods beginning after December 15, 2019. The Foundation adopted the requirements of ASU 2018-08 related to resource recipients on July 1, 2019, which did not have a significant impact on the Foundation's financial statements.

See Independent Auditors' Report.

NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(1) **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED**

Recent Accounting Pronouncements, Continued

In August 2018, FASB issued ASU No. 2018-13, “*Fair Value Measurement*” (Topic 820): *Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement* (ASU 2018-13), which removes, modifies, and adds disclosure requirements on fair value measurements. ASU 2018-13 is effective for fiscal years beginning after December 15, 2019. Early adoption is permitted. In addition, early adoption of any removed or modified disclosures and delayed adoption of the additional disclosures until the effective date is also permitted. The Foundation is currently evaluating the impact on the financial statements of adopting ASU 2018-13.

Subsequent Events

The Foundation has evaluated subsequent events through October 19, 2020, which is the date that the financial statements were available to be issued. There are no subsequent events requiring recognition or disclosure in the 2020 financial statements.

(2) **INVESTMENTS**

As discussed in Note 1, marketable securities are reported at fair value and other investments are reported at the lower of cost or fair value. Fair value is determined based on quoted market prices, third-party valuations, and management’s analysis of discounted cash flows using observable or unobservable inputs.

Investments are held at several investment companies and consisted of the following as of June 30:

	<u>2020</u>	<u>2019</u>
Marketable securities:		
Certificates of deposit	\$ 4,999	4,999
Common stock	816,054	739,740
Mutual funds	1,010,260	925,173
Fixed income funds	650,519	761,361
Pooled funds	<u>9,551,376</u>	<u>8,848,218</u>
Total marketable securities	<u>12,033,208</u>	<u>11,279,491</u>
Other investment:		
Limited partnership	<u>133,303</u>	<u>66,827</u>
Total other investments	<u>133,303</u>	<u>66,827</u>
	<u>\$ 12,166,511</u>	<u>11,346,318</u>

See Independent Auditors’ Report.

NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.**NOTES TO FINANCIAL STATEMENTS, CONTINUED**

(2) INVESTMENTS, CONTINUED

The Foundation has limited partnership interest in Capital Partners VII, L.P. with a total cost of \$130,000. The Foundation had an unfunded commitment of \$270,000 and \$341,000 with Capital Partners VII, L.P. as of June 30, 2020 and 2019, respectively.

Investment income was as follows for the years ended June 30:

	Without Donor <u>Restrictions</u>	With Donor <u>Restrictions</u>	<u>Total</u>
<u>2020</u>			
Interest and dividends	\$ 12,740	122,915	135,655
Net realized and unrealized gains	<u>31,620</u>	<u>90,326</u>	<u>121,946</u>
Investment income, net	<u>\$ 44,360</u>	<u>213,241</u>	<u>257,601</u>
<u>2019</u>			
Interest and dividends	\$ 34,211	191,477	225,688
Net realized and unrealized gains	<u>104,926</u>	<u>451,571</u>	<u>556,497</u>
Investment income, net	<u>\$ 139,137</u>	<u>643,048</u>	<u>782,185</u>

(3) PROPERTY AND EQUIPMENT

Property and equipment by category as of June 30 are summarized as follows:

	<u>2020</u>	<u>2019</u>
Equipment	\$ 148,393	148,393
Less accumulated depreciation	<u>(148,393)</u>	<u>(148,393)</u>
Property and equipment, net	<u>\$ -</u>	<u>-</u>

See Independent Auditors' Report.

NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(4) NET ASSETS WITH DONOR RESTRICTIONS FOR SPECIFIED PURPOSE

Net assets were restricted for the following specified purposes as of June 30:

	<u>2020</u>	<u>2019</u>
Scholarships	\$ 2,301,768	2,172,776
Loans	<u>319,958</u>	<u>309,962</u>
	<u>\$ 2,621,726</u>	<u>2,482,738</u>

Net assets released from restrictions were as follows for the year ended June 30:

	<u>2020</u>	<u>2019</u>
College support	\$ 308,010	419,918
Development and community relations	17,274	71,260
Scholarships	245,123	260,350
General and administrative	<u>-</u>	<u>1,416</u>
	<u>\$ 570,407</u>	<u>752,944</u>

(5) RELATED-PARTY TRANSACTIONS

Based upon an exchange of service agreement, the College provides the Foundation with the necessary staffing and office space at no cost to the Foundation. In exchange, the College receives scholarships, funds for capital improvement, and other services from the Foundation. Substantially all expenses are for the benefit of the students, faculty, or activities of College. Transactions between the Foundation and the College are covered under a written agreement between the Foundation and the College. Under this agreement, the College agrees to provide certain administrative services to the Foundation in exchange for scholarships, endowments, grants, and payment of services for the benefit of the College. The Foundation has recorded in-kind contributions received from the College in the accompanying financial statements in the amount of \$223,703 and \$228,417 for the years ended June 30, 2020 and 2019, respectively.

During the years ended June 30, 2020 and 2019, the Foundation awarded scholarships totaling approximately \$249,000 and \$264,000, respectively, to students of the College.

See Independent Auditors' Report.

(6) **RETIREMENT PLANS**

The Foundation has one employee who participates in the retirement plan and benefit plans of the College. The plans available include the Oklahoma Teachers' Retirement System (OTRS), which is a State of Oklahoma public employees' retirement system, and the NOC Employee Health Plan, a single-employer defined benefit plan. During the years ended June 30, 2020 and 2019, the Foundation contributed approximately \$10,000 and \$11,000, respectively, to OTRS.

The Foundation has not disclosed any amounts or items required by the Governmental Accounting Standards Board (GASB) Statement No. 68, *Accounting and Financial Reporting for Pensions*, or GASB Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*. As the Foundation employee is considered an employee of the College, all such disclosures will be made by the College.

(7) **ENDOWMENT DISCLOSURES**

The Foundation's endowment as of June 30, 2020 and 2019, consisted of 56 individual donor-restricted funds and 6 Board-designated endowment funds for each year. Net assets associated with donor-restricted endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. Board-designated endowment funds consist of contributions which were not restricted by the donor but have been endowed by the Foundation's Board of Trustees to provide scholarships for future periods rather than fully expending such amounts in the current year. All of the endowment funds held by the Foundation are managed and controlled by the Foundation in accordance with the following policies.

Interpretation of Relevant Law

The Foundation is subject to the Uniform Prudent Management of Institutional Funds Act (UPMIFA) and, thus, classifies as net assets with donor restrictions (a time restriction in perpetuity) the original value of endowed gifts, and any subsequent gifts to the donor-restricted endowment. Investment earnings from the donor-restricted endowment are classified as net assets with donor restrictions (a purpose restriction) until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the donor-stipulated purpose within the standard of prudence prescribed by UPMIFA.

NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(7) ENDOWMENT DISCLOSURES, CONTINUED

Interpretation of Relevant Law, Continued

In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds.

1. The duration and preservation of the fund.
2. The purposes of the Foundation and the donor-restricted endowment fund.
3. General economic conditions.
4. The possible effects of inflation and deflation.
5. The expected total return from income and the appreciation of investments.
6. Other resources of the Foundation.
7. The investment policies of the Foundation.

Endowment net asset composition by type of fund as of June 30:

	Without Donor <u>Restrictions</u>	With Donor <u>Restrictions</u>	<u>Total</u>
<u>2020</u>			
Donor-restricted endowment funds	\$ -	6,942,600	6,942,600
Board-designated endowment funds	<u>528,775</u>	<u>-</u>	<u>528,775</u>
Total funds invested	<u>\$ 528,775</u>	<u>6,942,600</u>	<u>7,471,375</u>
<u>2019</u>			
Donor-restricted endowment funds	\$ -	6,794,499	6,794,499
Board-designated endowment funds	<u>530,214</u>	<u>-</u>	<u>530,214</u>
Total funds invested	<u>\$ 530,214</u>	<u>6,794,499</u>	<u>7,324,713</u>

See Independent Auditors' Report.

NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(7) ENDOWMENT DISCLOSURES, CONTINUED

Interpretation of Relevant Law, Continued

Endowment net assets with donor restrictions were restricted for the following purposes and composition by type as of June 30:

	<u>2020</u>	<u>2019</u>
Scholarships	\$ 6,669,278	6,536,884
Loans	173,507	173,507
Lectureship	<u>99,815</u>	<u>84,108</u>
	<u>\$ 6,942,600</u>	<u>6,794,499</u>
Original donor-restricted gift amounts and amounts to be maintained in perpetuity by donor	\$ 3,928,190	3,868,974
Accumulated investment earnings	<u>3,014,410</u>	<u>2,925,525</u>
	<u>\$ 6,942,600</u>	<u>6,794,499</u>

Changes in endowment net assets for the years ended June 30 were as follows:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
<u>2020</u>			
Endowment net assets at beginning of year	\$ 530,214	6,794,499	7,324,713
Investment return:			
Investment income	<u>13,435</u>	<u>164,048</u>	<u>177,483</u>
Net investment return	<u>13,435</u>	<u>164,048</u>	<u>177,483</u>
Contributions	-	104,962	104,962
Appropriation of endowment assets for expenditure	<u>(14,874)</u>	<u>(120,909)</u>	<u>(135,783)</u>
Endowment net assets at end of year	<u>\$ 528,775</u>	<u>6,942,600</u>	<u>7,471,375</u>

See Independent Auditors' Report.

NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(7) ENDOWMENT DISCLOSURES, CONTINUED

Interpretation of Relevant Law, Continued

	Without Donor <u>Restrictions</u>	With Donor <u>Restrictions</u>	<u>Total</u>
<u>2019</u>			
Endowment net assets at beginning of year	\$ 555,150	6,299,915	6,855,065
Investment return:			
Investment income	<u>49,183</u>	<u>550,921</u>	<u>600,104</u>
Net investment return	<u>49,183</u>	<u>550,921</u>	<u>600,104</u>
Contributions	-	173,403	173,403
Appropriation of endowment assets for expenditure	<u>(74,119)</u>	<u>(229,740)</u>	<u>(303,859)</u>
Endowment net assets at end of year	<u>\$ 530,214</u>	<u>6,794,499</u>	<u>7,324,713</u>

Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowments while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period(s), as well as Board-designated funds. The Foundation's investment objective for the Endowment Fund (the "Fund") is "Growth and Income." The intent of the objective is to provide both current income and future growth of the Fund sufficient to offset reasonable spending plus nominal inflation, thereby preserving the dollar value and purchasing power of the endowment for future generations. Investment performance will be judged over a 5-year horizon or market cycle. The goal for equity investment performance is to exceed the price and yield results of Standard & Poor's 500 index while maintaining a risk level similar to that of the benchmark. The goal for fixed income investment performance is to exceed returns of the broad U.S. bond market while maintaining a risk level similar to that of the benchmark.

See Independent Auditors' Report.

NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(7) **ENDOWMENT DISCLOSURES, CONTINUED**

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places an equal emphasis on equity and fixed income-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Foundation has a policy of appropriating for distribution each year amounts up to but not to exceed actual investment performance for that year, as well as prior year accumulations. Since the Foundation has a policy of designating unrestricted funds each year for investment, it believes that this policy protects the purchasing power of the endowments, as well as the original corpus of the donor-restricted investment. In light of current market fluctuations and the future needs of the Foundation, it will evaluate the spending policy to ensure that it remains in accordance with the long-term objectives of the Foundation.

Underwater Endowments

The Foundation considers an endowment fund to be underwater if the fair value of the fund is less than the sum of the original value of initial and subsequent gift amounts donated to the fund and any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Foundation complies with UPMIFA and has interpreted UPMIFA to permit spending from underwater funds in accordance with prudent measures required under law.

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. Deficiencies existed in one donor-restricted endowment fund as of both June 30, 2020 and 2019. The deficiencies resulted from unfavorable market fluctuations that occurred. Deficiencies as of June 30 were as follows:

	<u>2020</u>	<u>2019</u>
Fair values	\$ 99,815	84,108
Original donor-restricted gift amounts and amounts to be maintained in perpetuity by donor	<u>(100,000)</u>	<u>(100,000)</u>
Deficiencies	<u>\$ (185)</u>	<u>(15,892)</u>

See Independent Auditors' Report.

(8) FAIR VALUE MEASUREMENTS

The Foundation reports certain assets at fair value in the financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset based on the best information available. A three-tier hierarchy categorizes the inputs as follows:

Level 1—Quoted prices (unadjusted) in active markets for identical assets that the Foundation can access at the measurement date.

Level 2—Inputs other than quoted prices included within Level 1 that are observable for the asset, either directly or indirectly. These include quoted prices for similar assets in active markets, quoted prices for identical or similar assets in markets that are not active, inputs other than quoted prices that are observable for the asset, and market-corroborated inputs.

Level 3—Unobservable inputs for the asset. In these situations, the Foundation develops inputs using the best information available in the circumstances.

In some cases, the inputs used to measure the fair value of an asset might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to entire measurement requires judgment, taking into account factors specific to the asset. The categorization of an asset within the hierarchy is based upon the pricing transparency of the asset and does not necessarily correspond to the Foundation's assessment of the quality, risk, or liquidity profile of the asset or liability.

The Foundation uses appropriate valuation methods based on the available inputs to measure the fair value of its assets and liabilities.

(8) FAIR VALUE MEASUREMENTS, CONTINUED

Financial assets and liabilities are carried at fair value on a recurring basis. The Foundation had no assets or liabilities carried at fair value on a nonrecurring basis at June 30, 2020 or 2019.

The following is a description of the valuation methodologies used for assets measured at fair value on a recurring basis and recognized in the accompanying statements of financial position, as well as the general classification of such assets pursuant to the valuation hierarchy.

Certificates of Deposit

The carrying amounts approximate fair value.

Common Stock, Mutual Funds, and Fixed Income Funds

The fair values of common stock, mutual funds, and fixed income funds are based on quoted market prices for identical assets in active markets utilizing Level 1 inputs.

Pooled Funds and Limited Partnership

The fair values of pooled funds and the limited partnership at investment companies are based on fair values provided by investment companies, which are based on the fair values of the underlying investments in such pooled investments and the limited partnership. Management of investment companies determine fair values based on observable and unobservable inputs, where appropriate. The Foundation has classified the fair values of pooled investments and the limited partnership as Level 3 in the fair value hierarchy, based on the lowest level of fair value hierarchy assigned by investment companies' management to the underlying investments in the respective pooled funds and the limited partnership.

NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(8) FAIR VALUE MEASUREMENTS, CONTINUED

The following table presents the fair value measurements of assets recognized in the accompanying statements of financial position at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at June 30:

		Fair Value Measurements at Reporting Date Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
		Assets Measured at Fair Value		
<u>2020</u>				
Certificates of deposit	\$	4,999	-	4,999
Common stock		816,054	816,054	-
Mutual funds		1,010,260	1,010,260	-
Fixed income funds		650,519	650,519	-
Pooled funds		9,551,376	-	9,551,376
Limited partnership		133,303	-	133,303
		<u>\$ 12,166,511</u>	<u>2,476,833</u>	<u>4,999</u>
				<u>9,684,679</u>
<u>2019</u>				
Certificates of deposit	\$	4,999	-	4,999
Common stock		739,740	739,740	-
Mutual funds		925,173	925,173	-
Fixed income funds		761,361	761,361	-
Pooled funds		8,848,218	-	8,848,218
Limited partnership		66,827	-	66,827
		<u>\$ 11,346,318</u>	<u>2,426,274</u>	<u>4,999</u>
				<u>8,915,045</u>

See Independent Auditors' Report.

NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(8) FAIR VALUE MEASUREMENTS, CONTINUED

The following is a reconciliation of the beginning and ending balances of the fair values of assets measured on a recurring basis using unobservable inputs (Level 3) for the years ended June 30:

	<u>Pooled Funds</u>	<u>Limited Partnership</u>
<u>2020</u>		
Balance at beginning of year	\$ 8,848,218	66,827
Purchases	500,000	71,000
Investment income (loss), net	<u>203,158</u>	<u>(4,524)</u>
Balance at end of year	<u>\$ 9,551,376</u>	<u>133,303</u>
<u>2019</u>		
Balance at beginning of year	\$ 7,206,177	24,916
Purchases	1,010,825	35,000
Investment income, net	<u>631,216</u>	<u>6,911</u>
Balance at end of year	<u>\$ 8,848,218</u>	<u>66,827</u>

See Independent Auditors' Report.

NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(9) LIQUIDITY AND AVAILABILITY OF RESOURCES

Financial assets available within 1 year of the statement of financial position date for general expenditures were as follows at June 30:

	<u>2020</u>	<u>2019</u>
Cash	\$ 549,392	723,469
Investments	12,166,511	11,346,318
Contributions receivable	50,000	-
Loans receivable	-	4,208
Investment income receivables	3	15
Total financial assets available within 1 year	<u>12,765,906</u>	<u>12,074,010</u>
Less:		
Amounts unavailable for general expenditures within 1 year due to:		
Restricted in perpetuity—endowment	6,942,600	6,794,499
Restricted for specific purpose or passage of time	<u>2,621,726</u>	<u>2,482,738</u>
	<u>9,564,326</u>	<u>9,277,237</u>
Total financial assets available to management for general expenditure within 1 year	<u>\$ 3,201,580</u>	<u>2,796,773</u>

The Foundation receives significant contributions with donor restrictions to be used in accordance with the associated purpose restrictions. It also receives gifts to establish endowments that will exist in perpetuity; the income generated from such endowments is used to fund programs. In addition, the Foundation receives support without donor restrictions as well as investment income without donor restrictions which it utilizes to pay its general operating expenses. Such support has historically been sufficient to pay the majority of the Foundation's general operating expenses each year.

The Foundation considers investment income without donor restrictions, appropriated earnings from donor-restricted endowments, contributions without donor restrictions and contributions with donor restrictions for use in current programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. General expenditures include administrative and general expenses and fundraising expenses. Annual operations are defined as activities occurring during the Foundation's fiscal year.

See Independent Auditors' Report.

(9) LIQUIDITY AND AVAILABILITY OF RESOURCES, CONTINUED

The Foundation manages its cash available to meet general expenditures following three guiding principles:

- Operating within a prudent range of financial soundness and stability,
- Maintaining adequate liquid assets, and
- Maintaining sufficient reserves to provide reasonable assurance that obligations under endowments with donor restrictions that support mission fulfillment will continue to be met, ensuring the sustainability of the Foundation.

(10) RISKS AND UNCERTAINTIES

The novel coronavirus (“COVID-19”), which was declared a global health emergency in January 2020 and a pandemic in March 2020, has caused significant changes in political and economic conditions around the world, including disruptions and volatility in the global capital markets. In response, the State of Oklahoma and local municipalities have taken various preventative or protective actions, such as imposing restrictions on business operations and advising or requiring individuals to limit or forgo their time outside of their homes. These issues impacted the operations of both the Foundation and the College during the year ended June 30, 2020, including instituting remote work requirements for some employees and remote classroom learning for the College’s students. The Foundation’s management has considered the economic implications of the COVID-19 pandemic in making critical and significant accounting estimates included in the June 30, 2020, financial statements.

The extent to which the COVID-19 pandemic may impact the Foundation will depend on future developments which are uncertain, such as the duration of the outbreak, additional governmental mandates issued to mitigate the spread of the disease, business closures, economic disruptions, and the effectiveness of actions taken to contain and treat the virus. Accordingly, the COVID-19 pandemic may have a negative impact on the Foundation’s future operations, the size and duration of which is difficult to predict. The Foundation’s management will continue to actively monitor the situation and may take further actions altering operations that the Foundation’s management determines are in the best interests of its employees and stakeholders, or as required by federal, state, or local authorities.

NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.

COMBINING SCHEDULES—STATEMENTS OF ACTIVITIES INFORMATION

Year Ended June 30, 2020

	Tonkawa Without Donor Restrictions	Tonkawa With Donor Restrictions	Stillwater Without Donor Restrictions	Stillwater With Donor Restrictions	Enid Without Donor Restrictions	Enid With Donor Restrictions	Total
Revenues, gains, and other support:							
Investment income:							
Net realized and unrealized gains	\$ 31,511	76,963	-	-	109	13,363	121,946
Interest and dividend income	12,679	118,238	-	-	37	4,701	135,655
Total investment income	44,190	195,201	-	-	146	18,064	257,601
Private gifts and contributions	628,254	349,120	100	3,078	115,621	52,466	1,148,639
Fundraising and other income	9,116	129,778	-	9,654	-	100,135	248,683
Net assets released from restriction	389,532	(389,532)	16,282	(16,282)	164,593	(164,593)	-
Total revenues, gains, and other support	1,071,092	284,567	16,382	(3,550)	280,360	6,072	1,654,923
Expenses:							
Scholarships	197,121	-	7,100	-	45,185	-	249,406
Development and community relations	108,127	-	-	-	-	-	108,127
General and administrative	169,865	-	-	-	111,851	-	281,716
College support	179,420	-	9,182	-	119,408	-	308,010
Depreciation expense	-	-	-	-	-	-	-
Insurance expense	2,305	-	-	-	-	-	2,305
Fundraising expense	11,609	-	-	-	-	-	11,609
Total expenses	668,447	-	16,282	-	276,444	-	961,173
Changes in net assets	402,645	284,567	100	(3,550)	3,916	6,072	693,750
Net assets at beginning of year	2,728,194	8,294,645	536	1,736	63,877	980,856	12,069,844
Net assets (deficits) at end of year	\$ 3,130,839	8,579,212	636	(1,814)	67,793	986,928	12,763,594

See Independent Auditors' Report.

NORTHERN OKLAHOMA COLLEGE FOUNDATION, INC.

COMBINING SCHEDULES—STATEMENTS OF ACTIVITIES INFORMATION, CONTINUED

Year Ended June 30, 2019

	Tonkawa Without Donor Restrictions	Tonkawa With Donor Restrictions	Stillwater Without Donor Restrictions	Stillwater With Donor Restrictions	Enid Without Donor Restrictions	Enid With Donor Restrictions	Total
Revenues, gains, and other support:							
Investment income:							
Net realized and unrealized gains	\$ 104,582	402,673	-	-	344	48,898	556,497
Interest and dividend income	34,071	117,316	-	-	140	74,161	225,688
Total investment income	138,653	519,989	-	-	484	123,059	782,185
Private gifts and contributions	1,624,174	396,319	-	3,756	114,808	52,019	2,191,076
Fundraising and other income	20,928	148,886	-	9,650	3,494	65,112	248,070
Net assets released from restriction	602,697	(602,697)	25,048	(25,048)	125,199	(125,199)	-
Total revenues, gains, and other support	2,386,452	462,497	25,048	(11,642)	243,985	114,991	3,221,331
Expenses:							
Scholarships	198,365	-	20,271	-	44,964	-	263,600
Development and community relations	155,863	-	-	-	-	-	155,863
General and administrative	144,702	-	-	-	114,208	-	258,910
College support	334,905	-	4,777	-	80,235	-	419,917
Depreciation expense	8,438	-	-	-	-	-	8,438
Insurance expense	2,310	-	-	-	-	-	2,310
Fundraising expense	8,756	-	-	-	-	-	8,756
Total expenses	853,339	-	25,048	-	239,407	-	1,117,794
Changes in net assets	1,533,113	462,497	-	(11,642)	4,578	114,991	2,103,537
Net assets at beginning of year	1,195,081	7,832,148	536	13,378	59,299	865,865	9,966,307
Net assets at end of year	\$ 2,728,194	8,294,645	536	1,736	63,877	980,856	12,069,844

See Independent Auditors' Report.